



ISOmantra

Aim • Adapt • Achieve

SIPOC Diagram



Class Agenda

1. Welcome and Introductions
2. SIPOC Defined
3. How can SIPOC be used?
4. How It Works
5. An Example
6. In-class Exercise
7. Summary



SIPOC Defined

SIPOC is an acronym standing for

1. S = Supplier(s)
2. I = Input(s) & key requirements
3. P = Process
4. O = Output(s) & key requirements
5. C = Customer(s)



SIPOC Diagram Defined

- A SIPOC Diagram is a visual representation of a high-level process map; including suppliers & inputs into the process and outputs & customers of the process
- Visually communicates the scope of a project



How can SIPOC be used?

SIPOC Diagrams help a team and its sponsor(s) agree on project boundaries and scope

A SIPOC helps teams verify that

- inputs match outputs of upstream processes
- outputs match inputs of downstream processes



Brainstorming Exercise

How can SIPOC be used in
your organization?

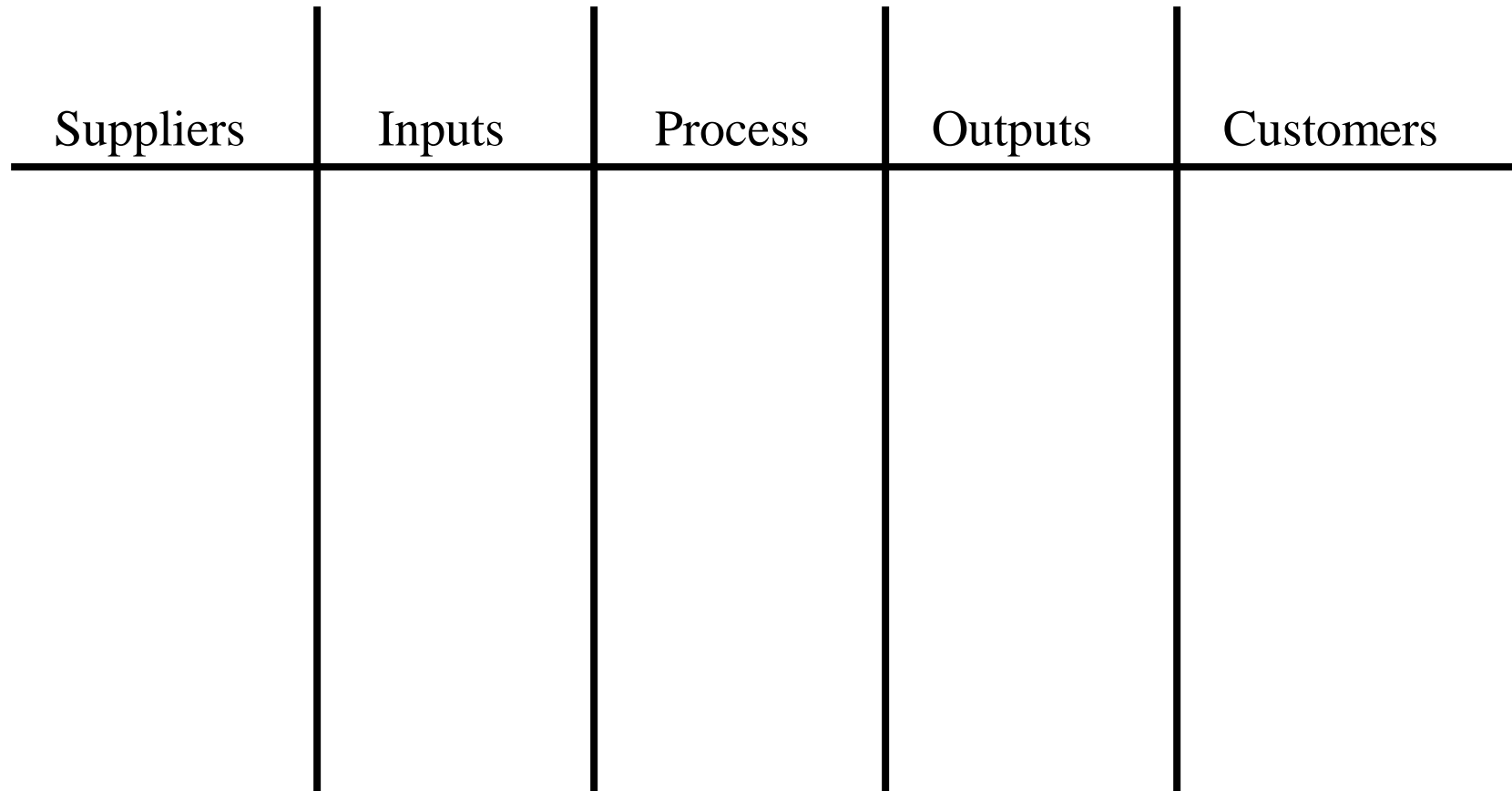


Brainstorming Exercise

How can SIPOC be used in
your organization?

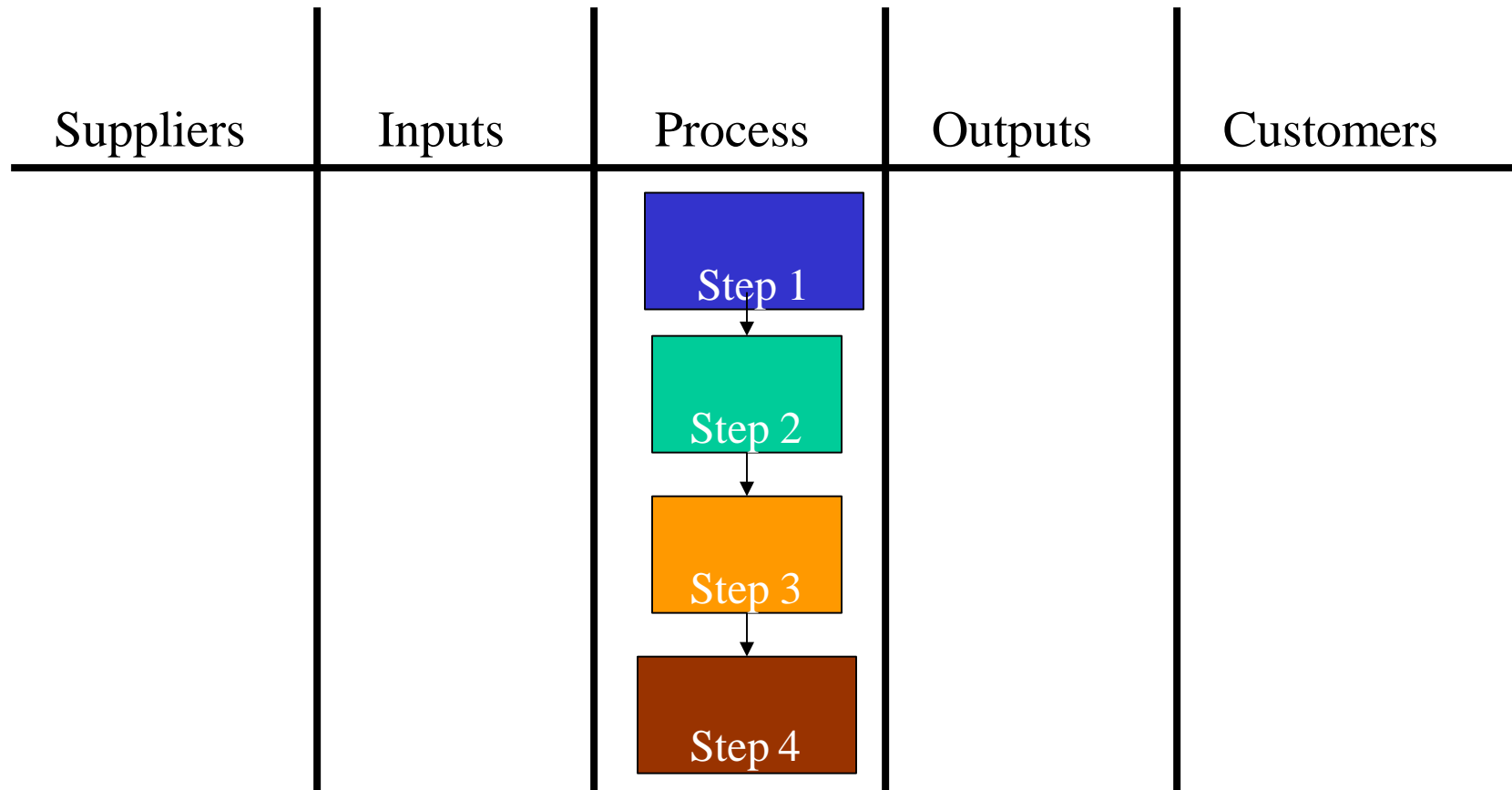


How a SIPOC works

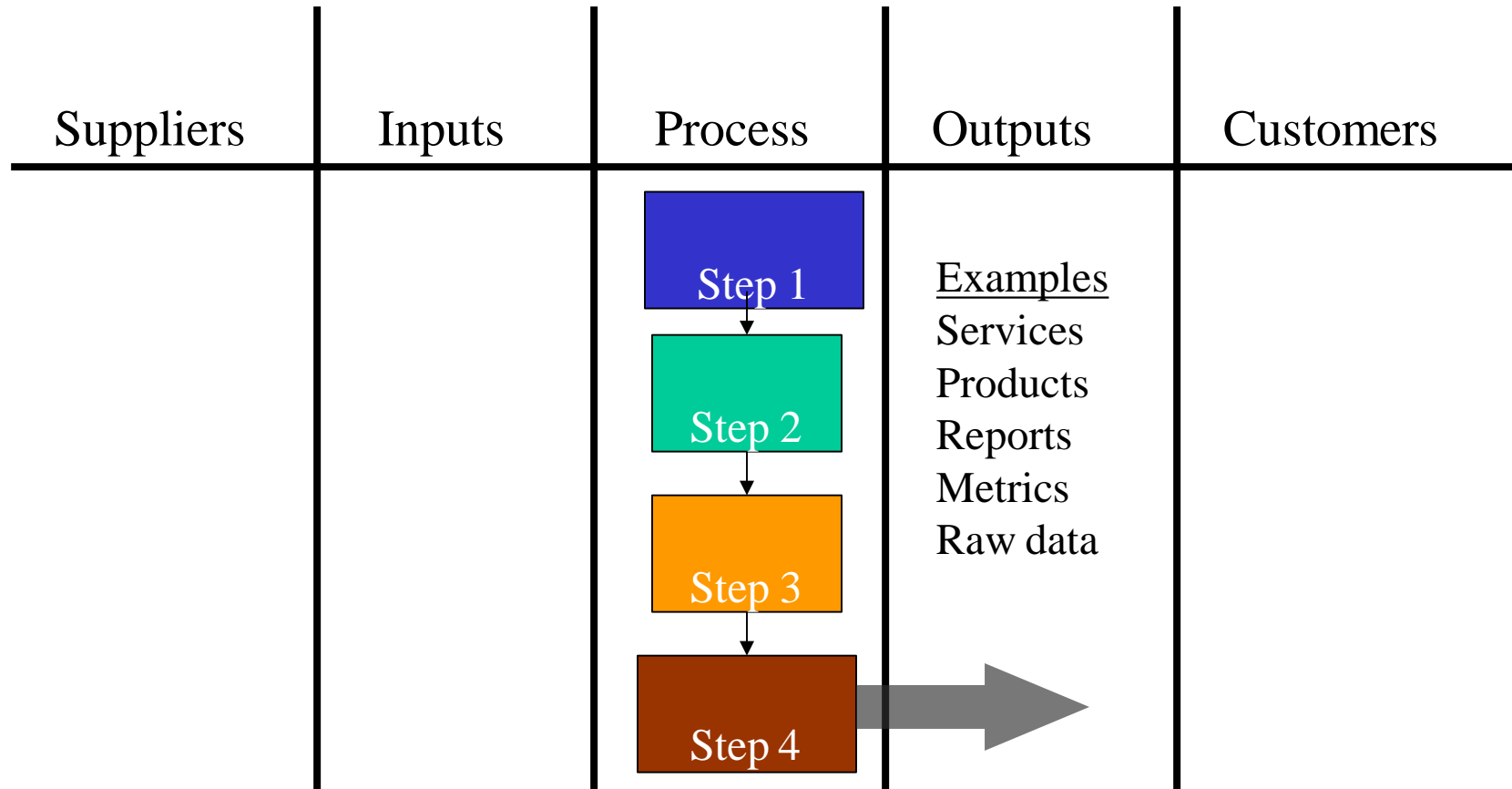




Step 1: Begin with the high-level process map

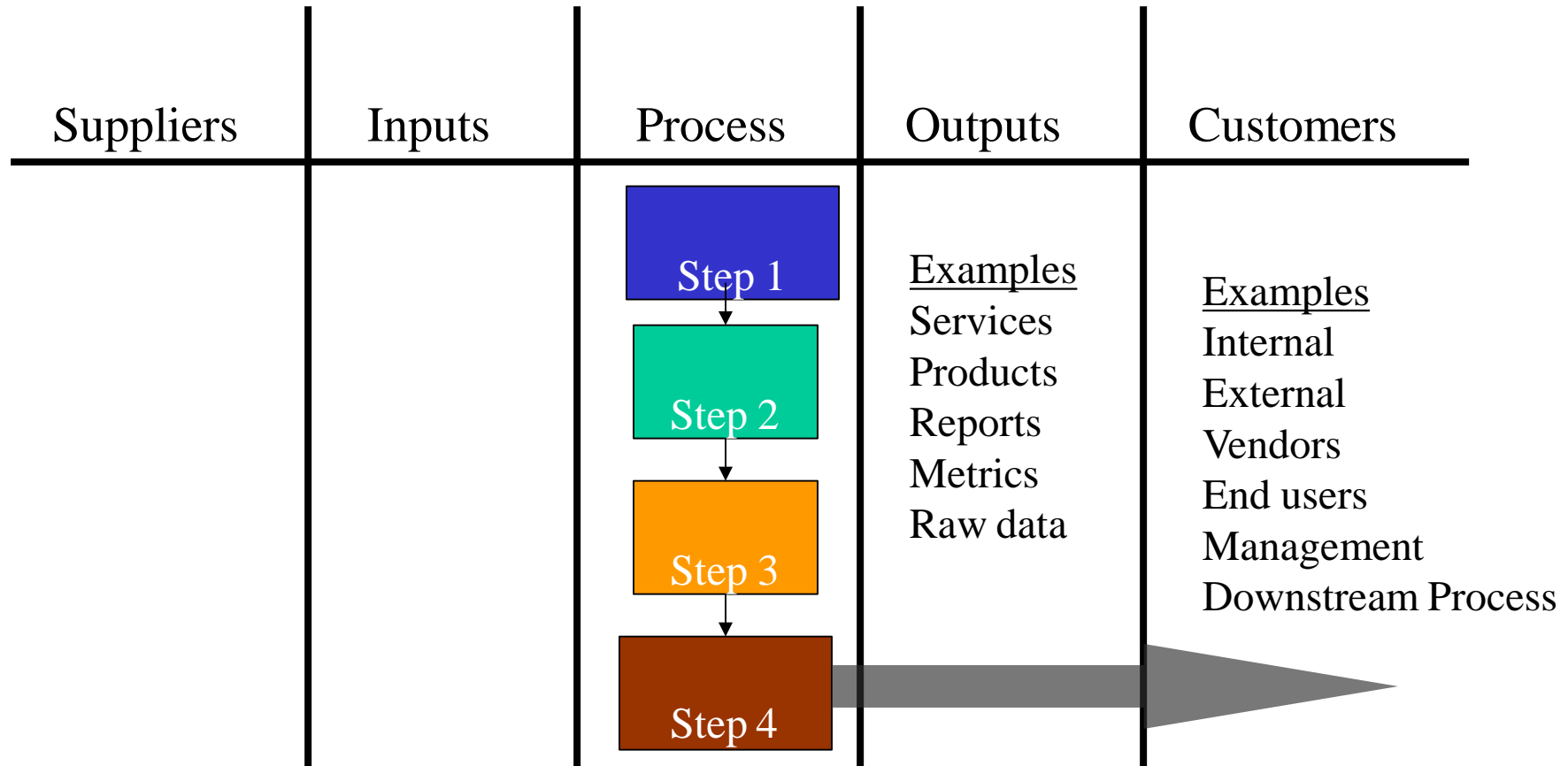


Step 2: List all of the outputs from the process

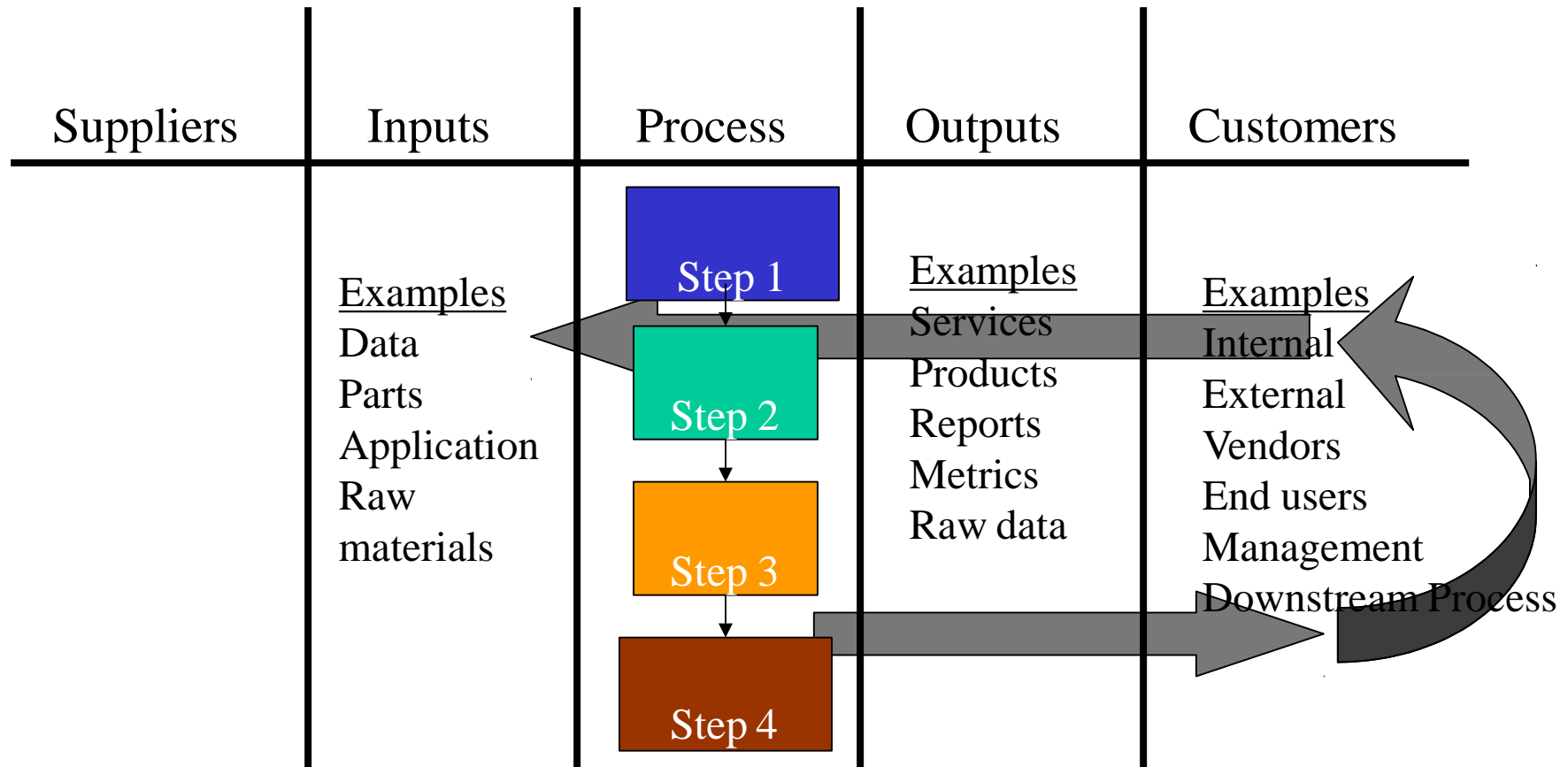




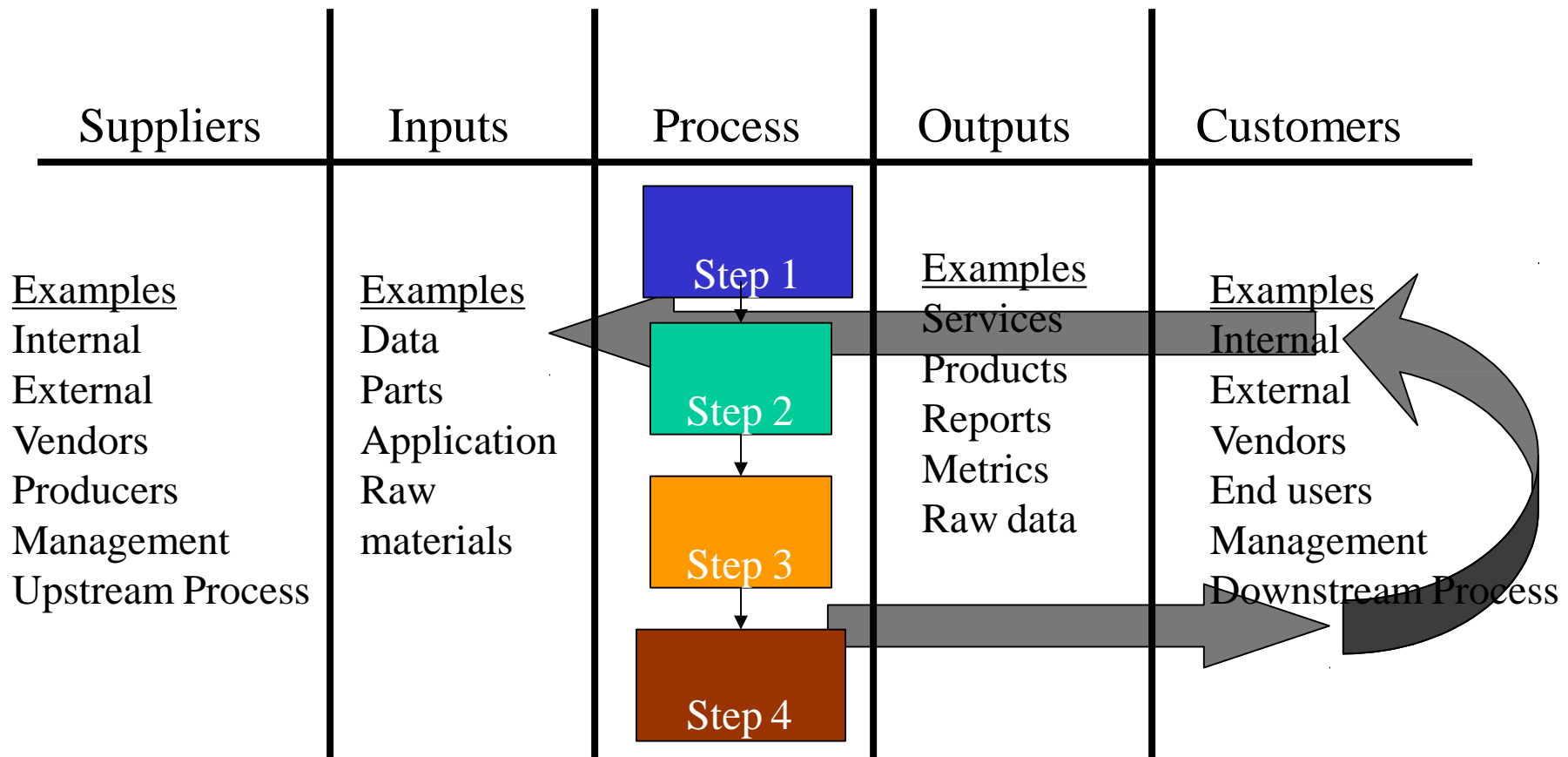
Step 3: Identifying the customers receiving the outputs



Step 4: List all of the inputs into the process



Step 5: Identify the suppliers of the process



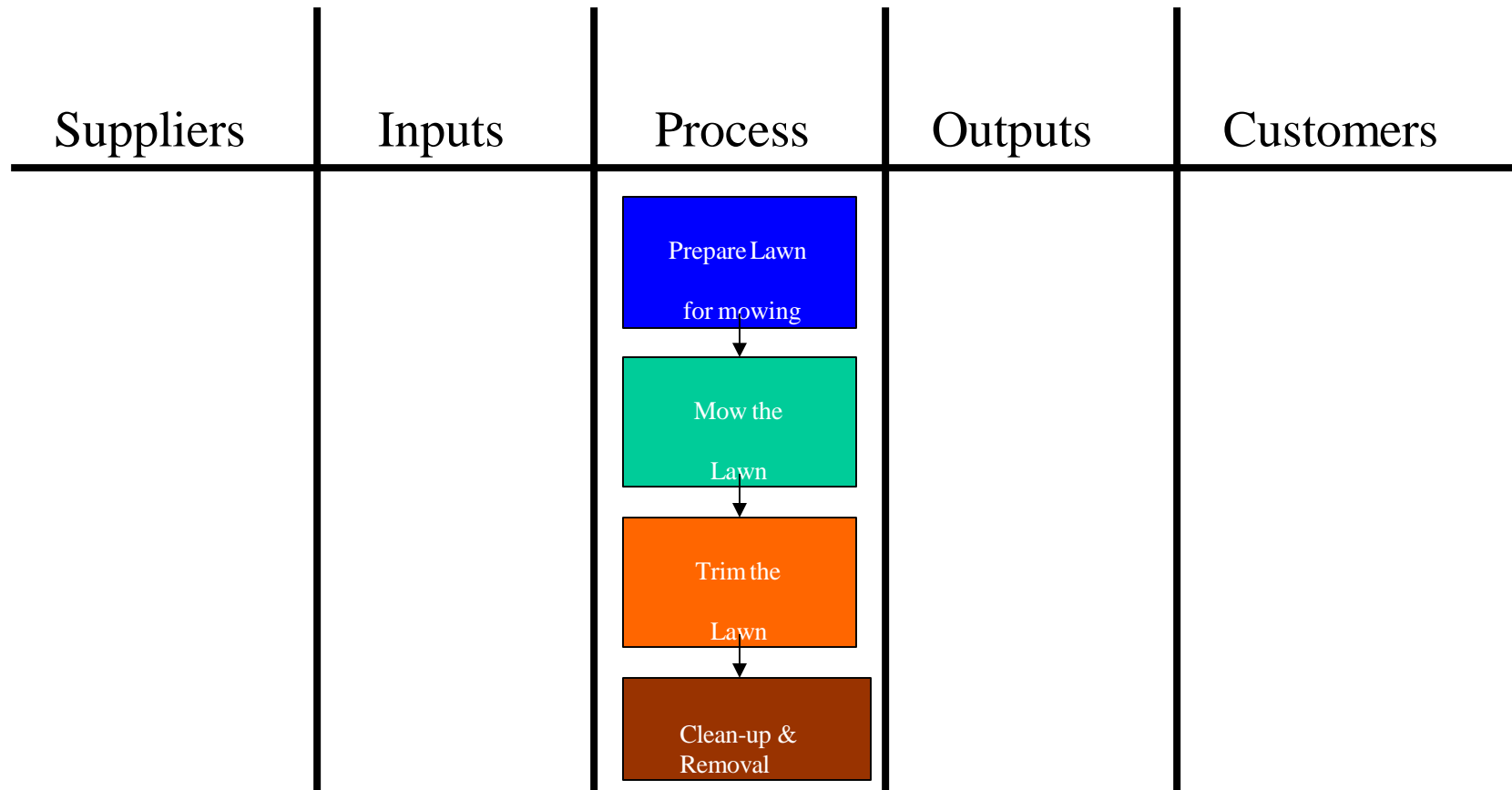


An Example: Mowing the Lawn

Suppliers	Inputs	Process	Outputs	Customers

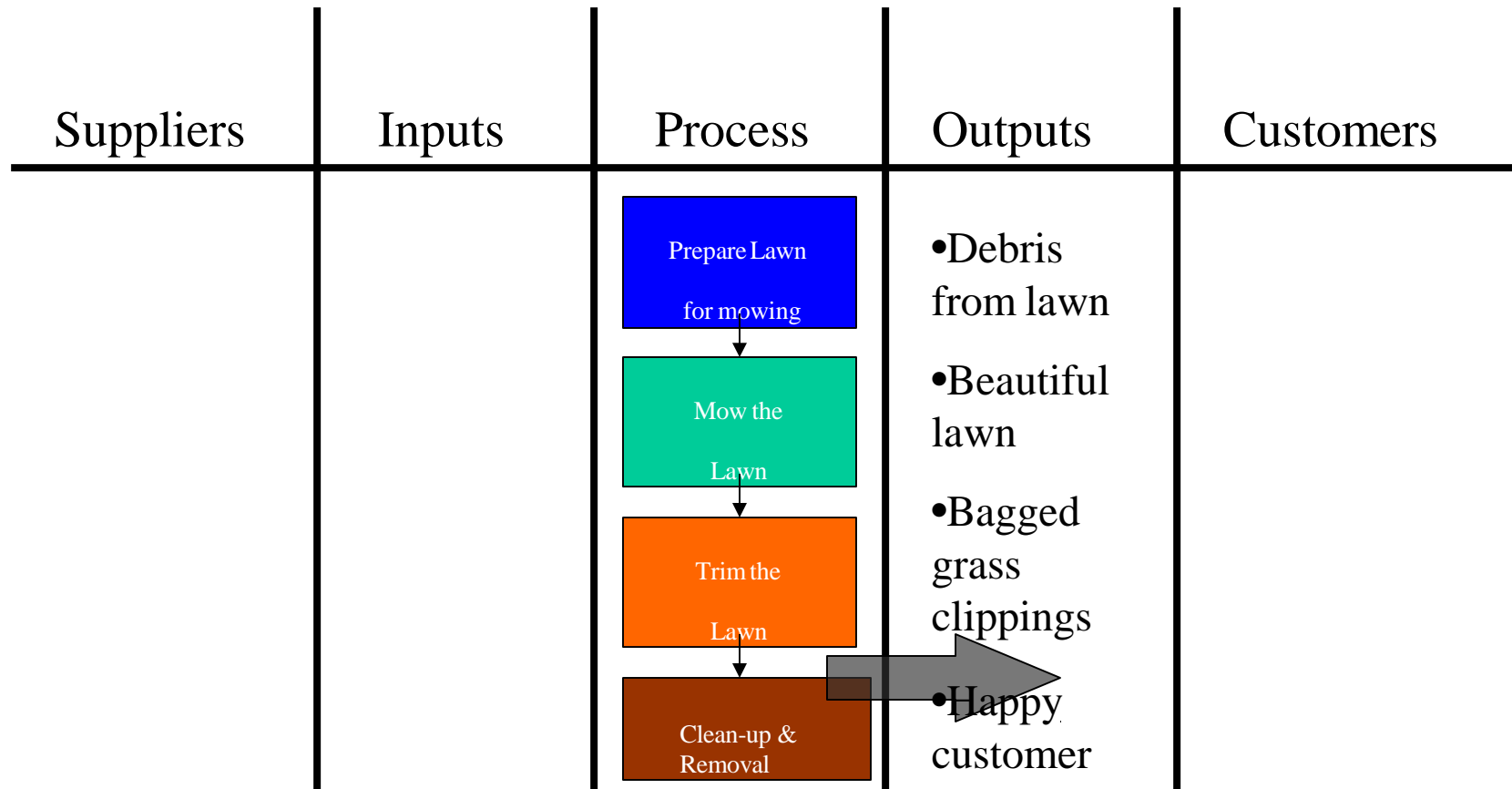


Step 1: Begin with the high-level process map



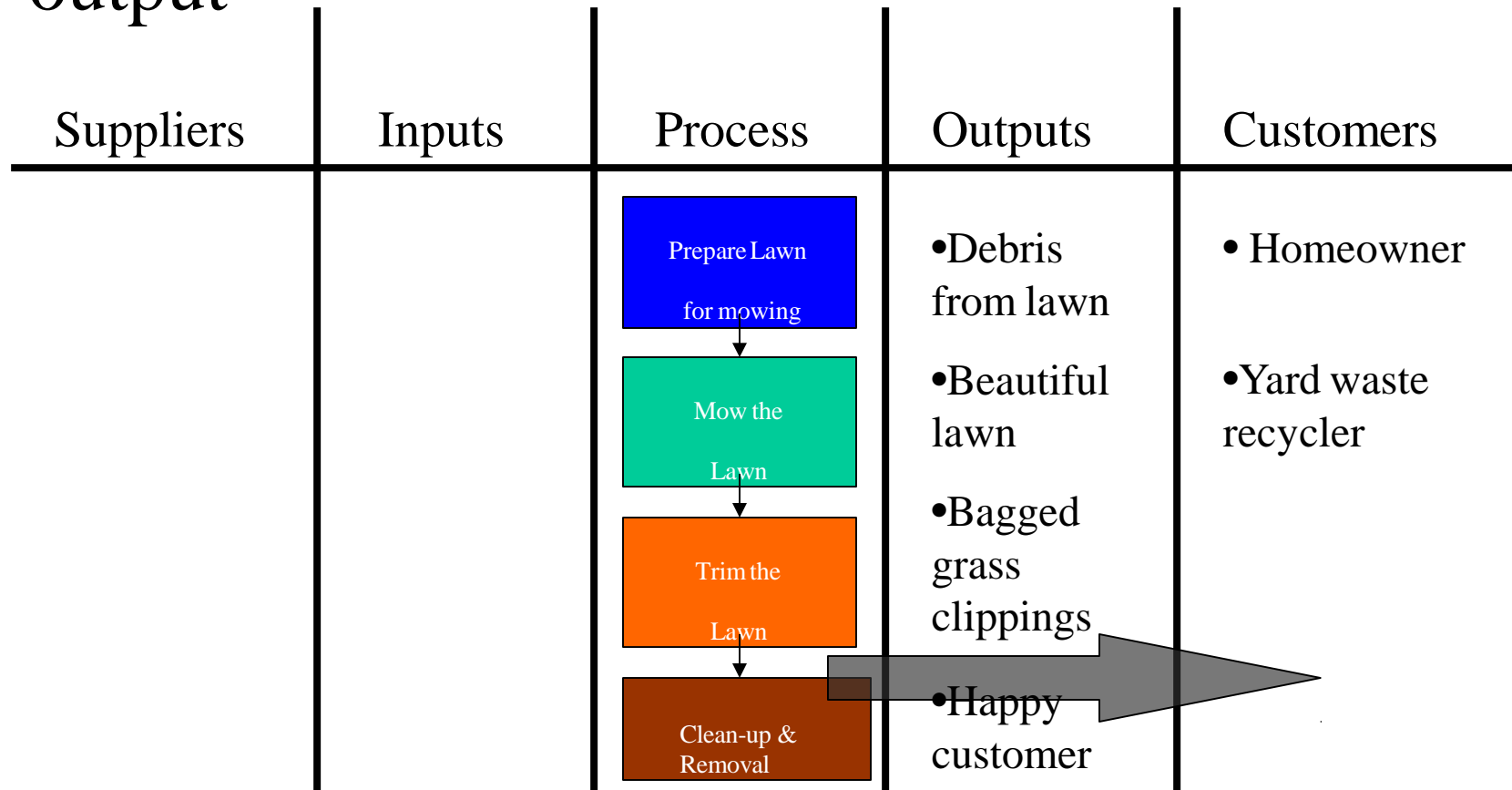


Step 2: List all of the outputs from the process



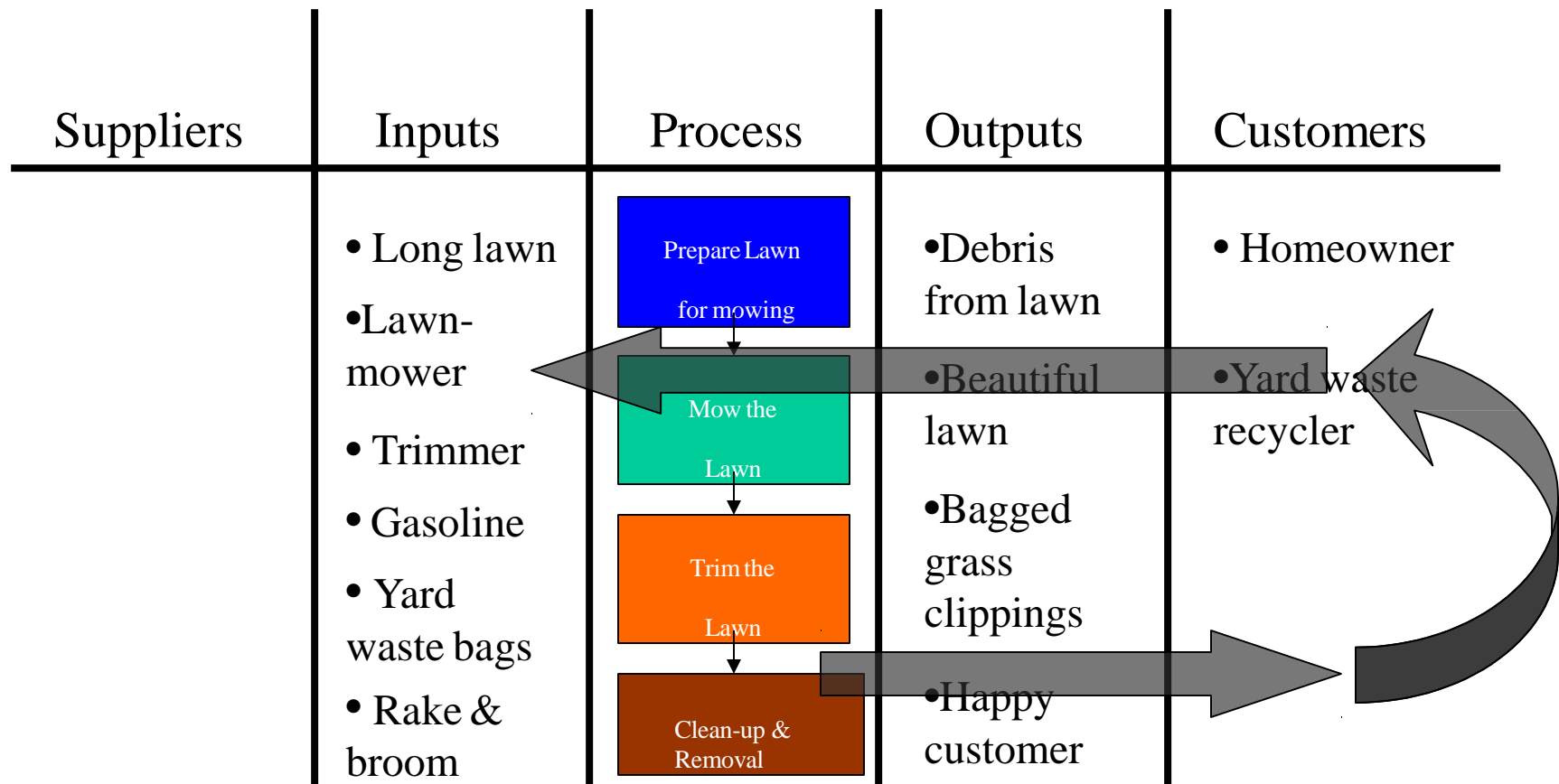


Step 3: Identify the customers receiving the output



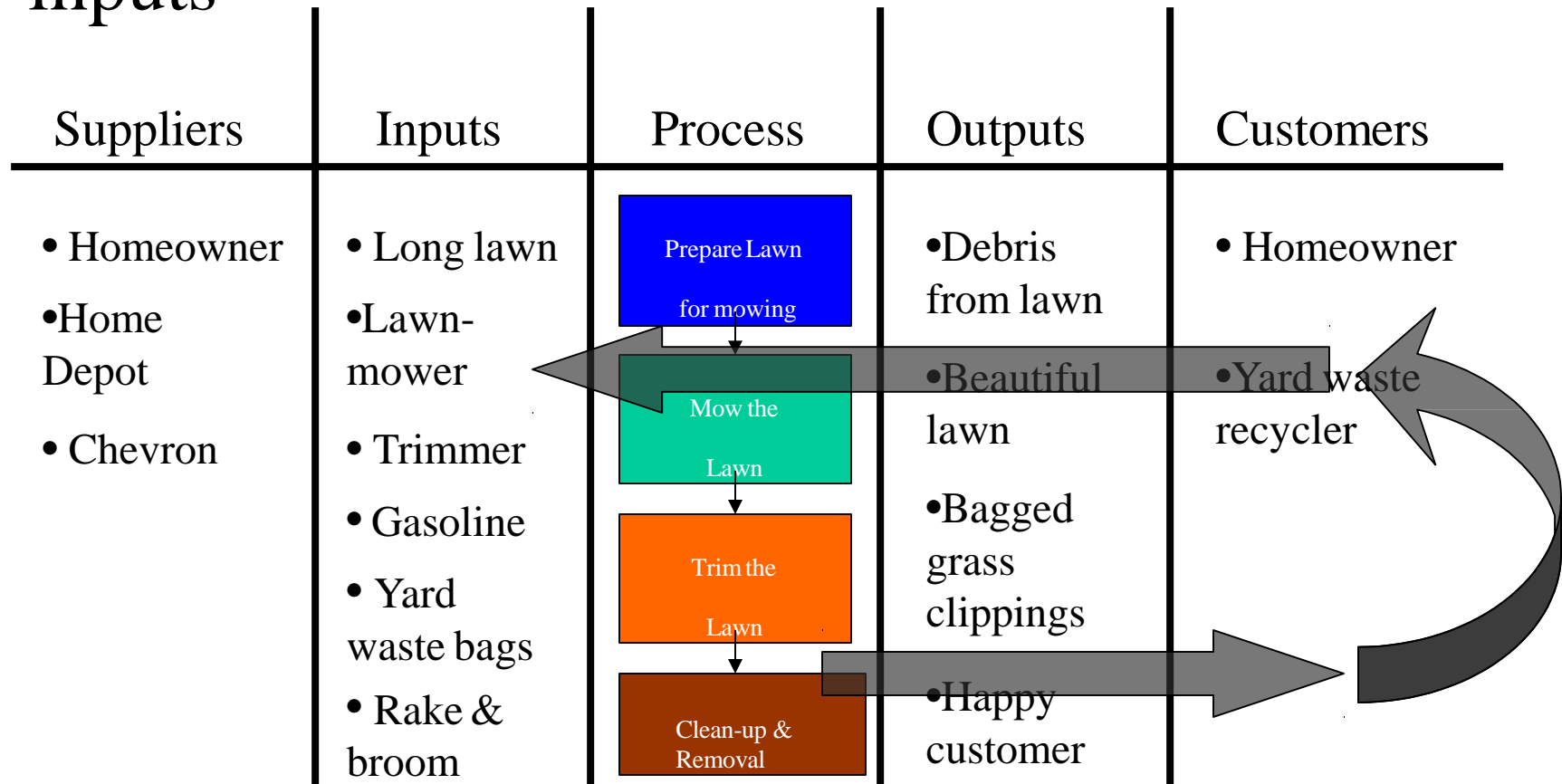


Step 4: List all of the inputs into the process





Step 5: Identify the suppliers of the process inputs



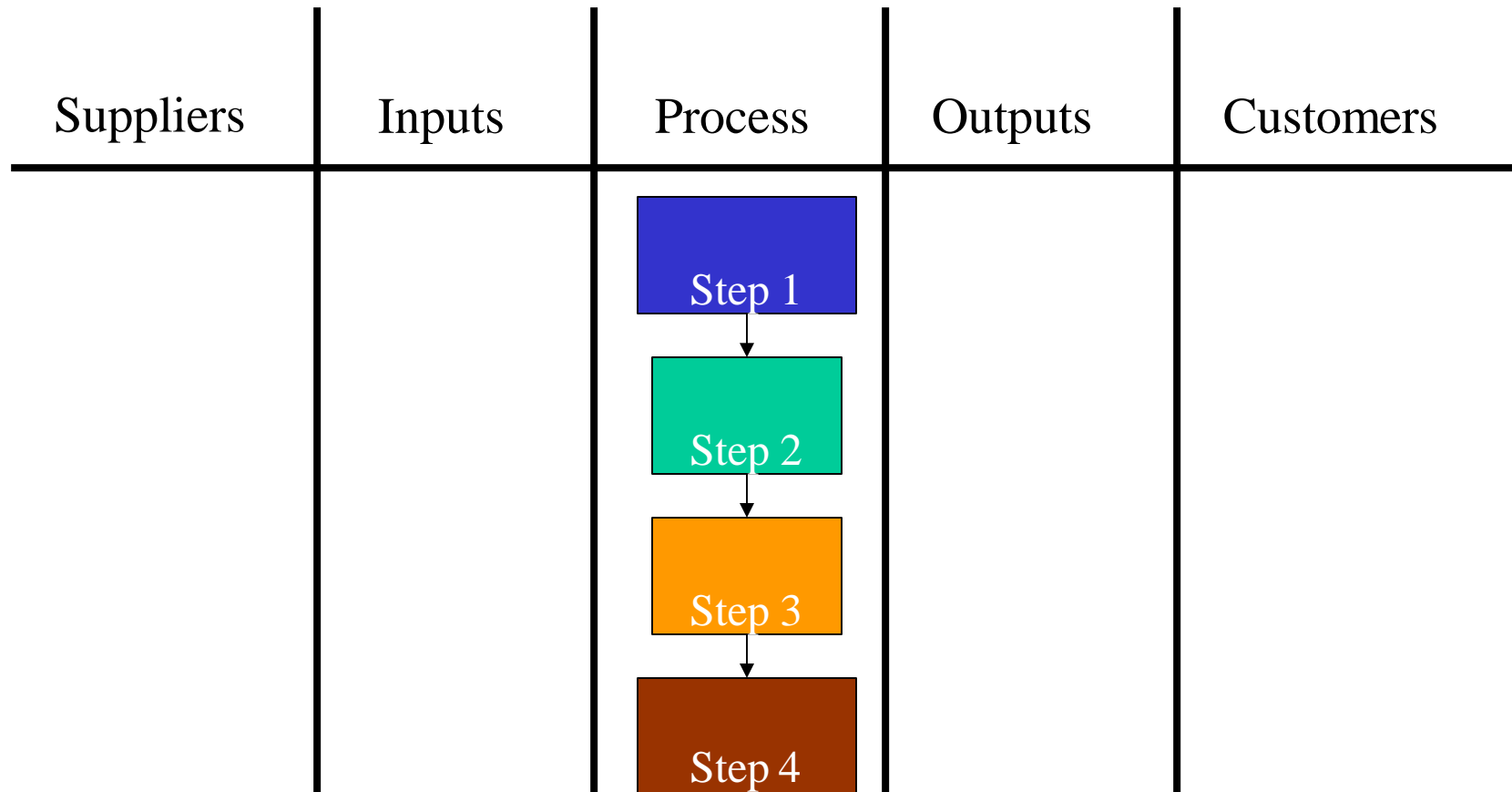


In-Class Exercise

Brainstorm an in-flight or
planned project in your
organization

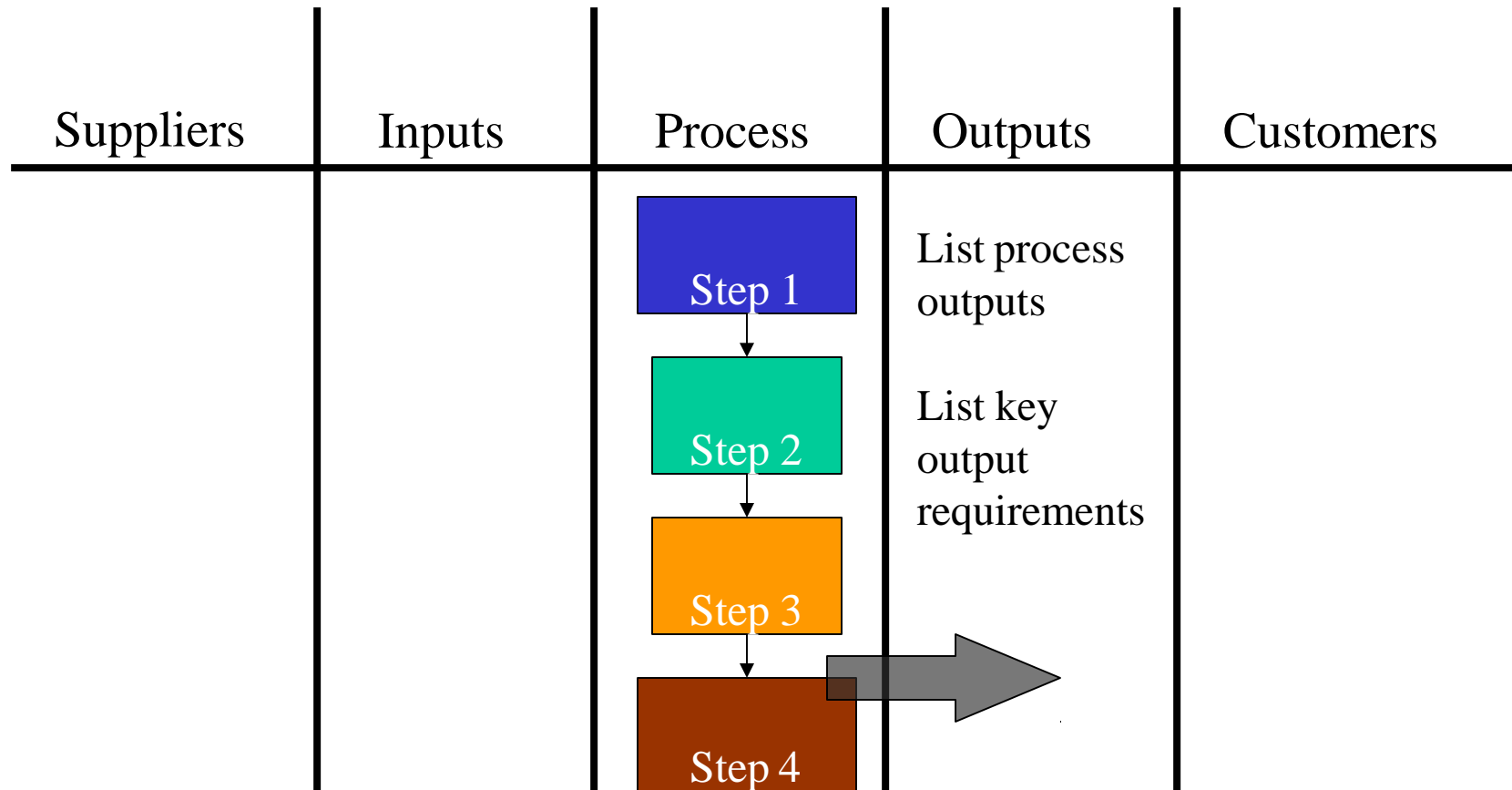


Step 1: Begin with your high-level process map (Keep to 4-5 process steps)



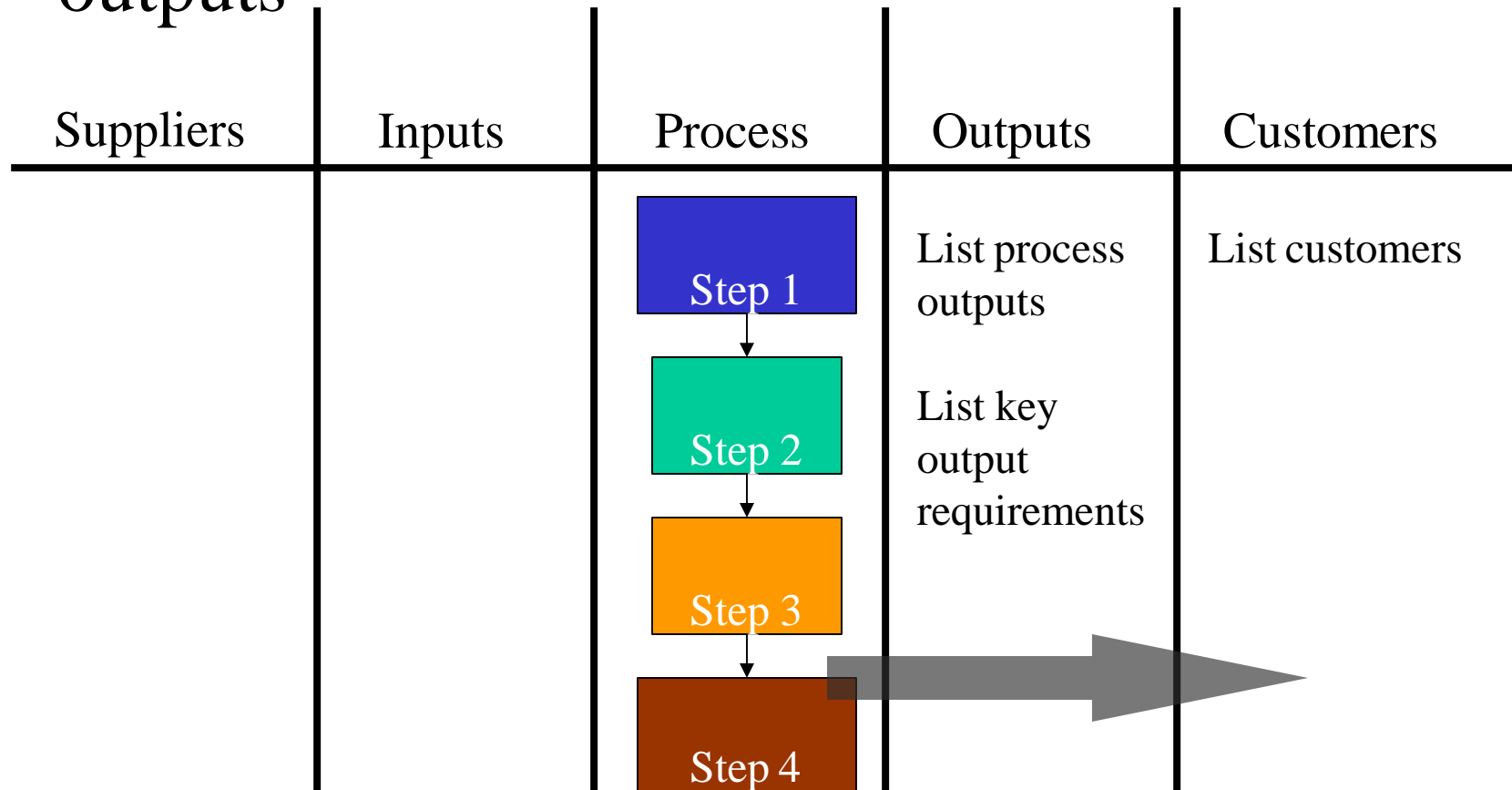


Step 2: Brainstorm all of the outputs from the process



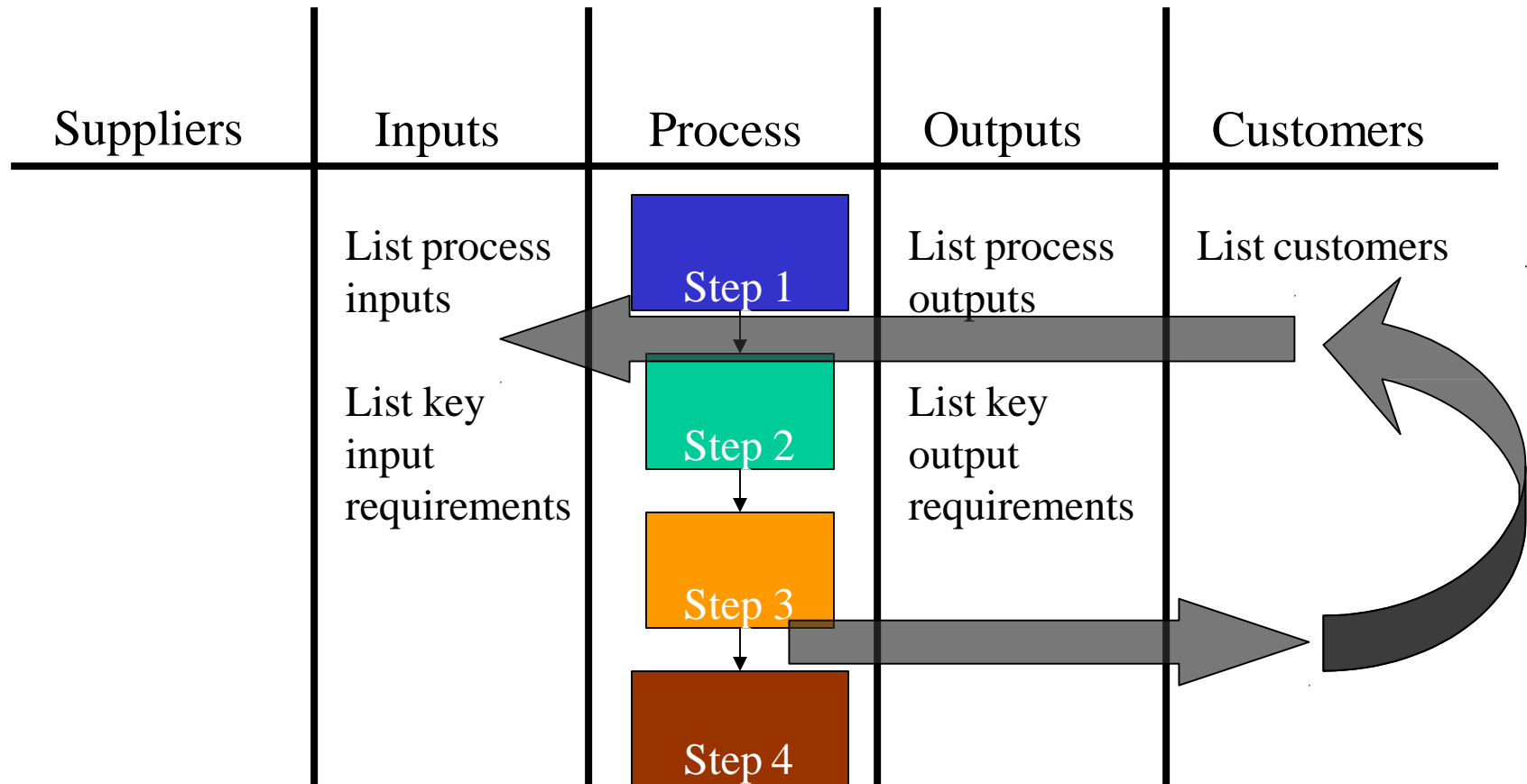


Step 3: Identify the customers receiving the outputs



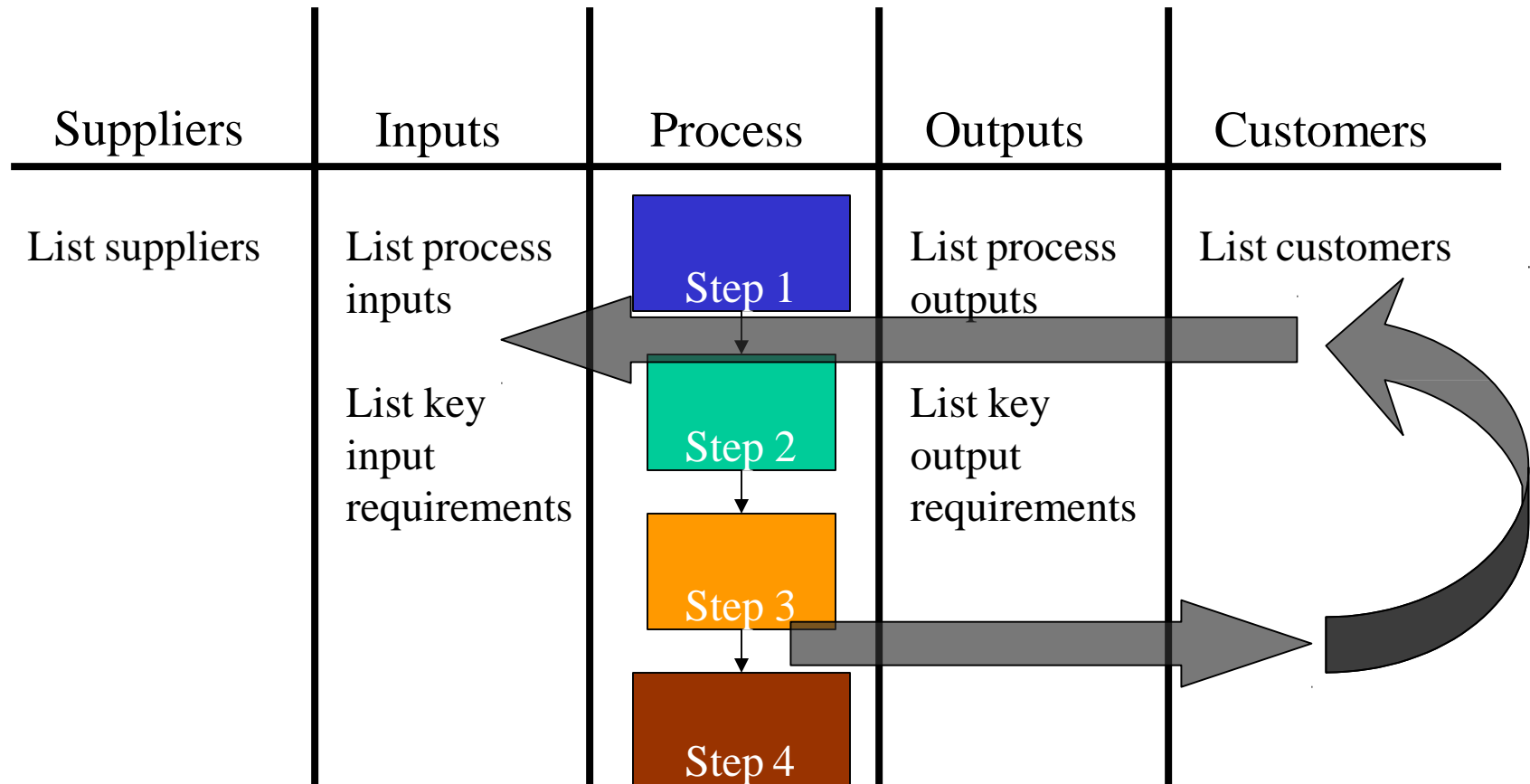


Step 4: Brainstorm all of the inputs into the process





Step 5: Identify the suppliers of the process inputs





Summary

What we covered today

1. Defined SIPOC
2. Discussed how SIPOC can be used
3. Showed how it works
4. Demonstrated an example
5. Completed an in-class exercise